

**Who We Are:**

Founded in 2000, Daytrippers ([www.daytrippers.ca](http://www.daytrippers.ca)) is a non-profit children's charity, raising funds for trips to enable enriching learning opportunities for in-need children across Canada, by removing financial barriers of access to education and cultural experiences. Daytrippers is a grassroots, Toronto-based charity run by its volunteers; we are committed to unlocking the potential through opportunity.

## Partnerships Volunteer – Toronto, ON.

As a member of the Partnership Team, you will be accountable for developing and managing relationships with our key partners.

**What You Will Do:**

- Help Daytrippers grow through building and managing partnerships with relevant organizations (including organization that offer trips that our funding can be used to support)
- Prospect new partnerships through proactively reaching out to relevant prospects
- Manage current partnerships through regular touchpoints
- Generate new partnership ideas to contribute to our portfolio of partners
- Attend monthly core team meetings and contribute to general management and operations discussions
- Work cross functionally with Marketing, Trips and Fundraising teams to ensure collaboration and synergy in developing partnership opportunities

**Who You Are:**

As a Sponsorship Manager, you will have the following:

- Demonstrated success building and managing strong client relationships
- Experience in marketing and sales presentations
- Superior interpersonal and communication skills
- High motivation and organization skills
- Strong attention to detail and able to manage time effectively
- Experience working with developing marketing materials is an asset
- Ability to work collaboratively in a team setting and independently as a remote team member

**About the Volunteer Experience**

All volunteer positions are designed for professionals with busy lives. Committee members and co-chairs make a 1 year commitment. This role has low activity between June – September; however, during peak season this role requires a commitment of 3 hours a week. Committee meetings take place outside of normal business hours and can typically be accessed by conference call if necessary. All volunteers have the opportunity to be core to our decision-making process.

**How to Apply:** Please state your interest and email your resume to [recruitment@daytrippers.ca](mailto:recruitment@daytrippers.ca), noting 'Partnerships Volunteer' in your email subject line.